



Market Analysis Tuscany Village Single Family Q3 2017



Listings	1 Story	2&3 Story
Listings/Pending Q3 2017	25	46
Listings/Pending Q3 2016	39	44
% Change	-36%	+5%
Sales	1 Story	2&3 Story
# Units Sold Q3 2017	13	23
# Units Sold Q3 2016	10	15
% Change	+30%	+53%
Ave. Price/sqft Q3 2017	\$172	\$126
Ave. Price/sqft. Q3 2016	\$159	\$119
% Change	+8%	+6%
Days on Mkt Q3 2017	75	56
Days on Mkt Q3 2016	67	75
% Change	+12%	-25%
Ave. Sold sqft. Q3 2017	1985	2941
Ave. Sold sqft. Q3 2016	1942	3174
% Change	+2%	-7%
Median Price Q3 2017	\$345,000	\$350,000
Median Price Q3 2016	\$291,125	\$376,000
% Change	+18.5%	-7%
Ave. Selling Price Q3 2017	\$340,512	\$367,651
Ave. Selling Price Q3 2016	\$306,464	\$379,847
% Change	+11%	-3%